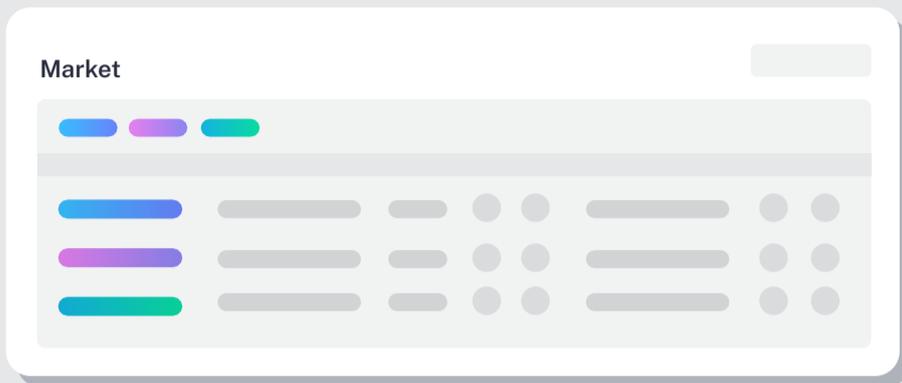


User guide

The Outer Market

1 Introduction



The Outer Market is a section of the platform that incorporates financial information on a multitude of technology suppliers that may be relevant to a financial institution. From this screen you can invite suppliers directly to the platform to view more information or implement a contract.

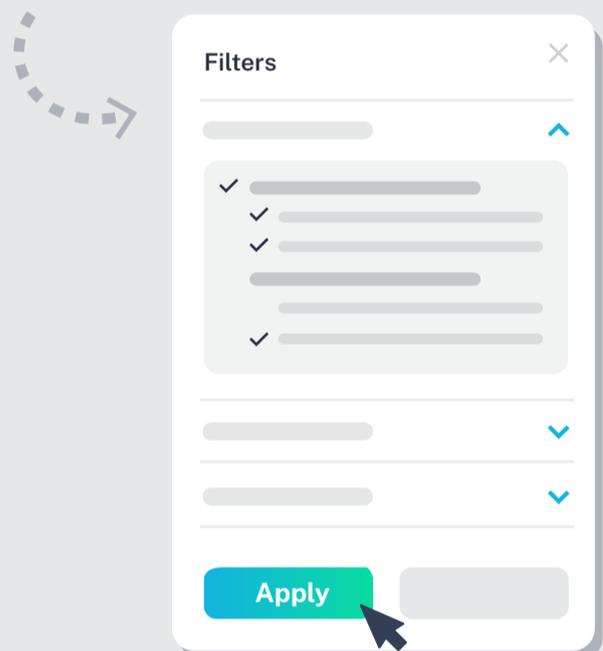
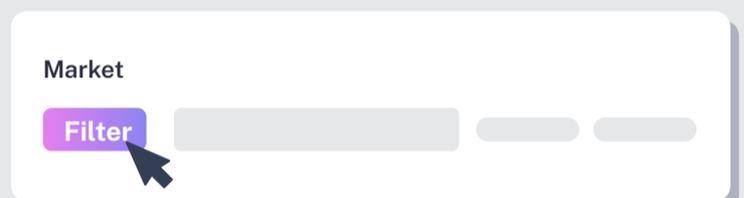
2 Inviting a supplier to the platform

Search for a supplier

On initially opening the outer market, the platform will default to showing you every supplier currently listed. Rather than clicking through every page, you can use the filter to narrow down your requirements and return a selection of companies more suited to your current project.

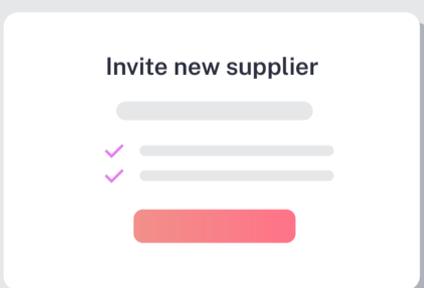
There are many metrics available to help you narrow down your search. These include the taxonomy the product sits under as well as information that will allow you to make a quick risk assessment on a vendor, such as previous funding round, total funding, and latest company valuation.

Select the filters you want to place on your search, and select the view results button to see what companies meet your requirements.



Review supplier

From here you can see some preliminary information on the suppliers who fit within your filters, including the taxonomy and geographical location. Press the three dots on the right hand side of the table to view more information, including a company biography and more company financials.



Invite supplier

If you would like to view more information on some of these companies or execute an NDA or POC, you can multi-select the tick boxes on the left hand side of the table and choose the invite selected button which will appear in the top right.

Next steps

After confirming your choices these suppliers will receive an email indicating that your company has invited them to the platform.

Your name will not be on these emails so you can remain confidential and protect relationships, but

TechPassport admins will be able to see who you have invited in order to communicate with you.

Once the suppliers have joined the platform you will receive an email letting you know they are ready for you.